

## FBPO October 2016 Meeting Minutes

**In Attendance:** Jackie Corso, Jodi Hanlon, Rob Hanlon, Mona Spaid, Julie Westberg, Joe Sanstrom, Eleanor Richards, Kim Green, Greg Spahn, Kathy Clarke, Cathy Liebenow, Doug Weglarz, Laurel Spahn, Jean Daniel, Lee Everett, Beata Smoter, Darren Lange, Gwen Anderson

Doug Weglarz called meeting to order at 7:00pm on October 6th, 2016. September minutes accepted/approved. Joe Sanstrom and Julie Westberg motioned to approve minutes. Next FBPO meeting is November 10 d/t concert.

**President's Report:** Thanks for help at Falcon Fest. It was a successful event. Will work on parking issues for next year. Team will meet to discuss suggestions for parking.

**Director's Report-**MB's second competition will be at Lincoln Way. Would like to have whole show on the field. Thanks for everyone's help at the competitions. First concerts 11/1 (Wind Ensemble), 11/3 Symphonic and Concert Bands. Jazz Band to begin in Mid-November. Jazz Band trip scheduled for New Orleans; email Mr. Krause with questions. Jazz Band members will have checkbooks to sell to raise funds. Will work with Mrs. Nilles for additional fundraising opportunities. Checkbooks distributed soon.

**Treasurer's Report** -Meeting today with CYSO. WN FBPO is in a good position because we have a cash reserve and enough space in our checking account to write checks. See [FBPO Finance Overview Handout dated October 6, 2016:](#)

- Key Events, Car Wash postponed.
  - Lots of student purchases: shoes, polos, shirts
  - Student statements going out soon
  - FF gate up 27%
  - FF Shout outs up 60% d/t marketing at gate
  - Tom Sullivan donate photography, need to send him thank you. He'll do it again next year.
  - Wait on equipment purchases
  - Mallet repair/replacement
  - Requests such as \$10,000 vibraphone will need to be planned
  - Re-eval after Swing Dance
  - Loss of Market Day vs. increase in fees
  - Change in MB banquet, no dinner this year (usually a loss)
- Question: Can we clean guard uniforms? What do we do with used guard uniforms? Donate/Sell  
Yes, we can clean show costumes; appropriate expense
- Is someone in charge of fundraising? Can we find a larger event-based fundraiser such as flea market at fairgrounds/stuff envelopes. Laurel has come up with several ideas for fundraising: bulbs, fair trade chocolates. What can we offer for kids going to NOLA? Trip will have a t-shirt designed with a set price. Brainstorming session for fundraising? District regulates amount of fundraisers. Need to have committee look at fundraisers (district might shut down some

fundraising ideas). Rob suggests writing down our guiding principals. Many bands have fundraising issues

**FF Report:** Julie's handout: 1000+ spectators, 450 programs sold, 100+ shout outs, 90 marching student volunteers, 80 pizzas eaten, 35 DAYS OF PLANNING with 19 committee chairs, 17 band performances, 11 judges, 4 portable light towers, 2 Event Coordinators, and 1 amazing Falcon Fest.

Some Hiccups: Entry Stamps not working, short on volunteers, some volunteer meals not delivered, buses entering the wrong way, band props brought to wrong location, need improved crowd control by West Gate for spectators, a few shout out returns, couple of broken canopies.

Positives: No rain, registration hosting smoothest ever, extra parking for spectators, no one was seriously hurt, wi-fi worked, Kent's yellow shirt rocked, Kettle Korn vendor sold over \$1000 and we made \$180 in profit, GATE SALES over 2015's GATE SALES!!

Julie thanked the 100+ volunteers who came and sold food, walked around with water, marked 3000+ people's hands with "F", told buses and spectators where to park, served dinner to our judges, got people through the gates, and ran shout outs to the press box. Shout-outs to the band students who went about and beyond in setting up and helping all the adults from hosting to taking down signs and picking up trash at the end of the night. Chili Fest in the Commons was a success and thanks to Beata Smoter and her team for setting up and catering to us for a well-earned celebration.

Thanks so Doug, Ken and especially Mona for answering my questions, listening to Julie vent and Jodi and Rob Hanlon for tracking expenses and figuring out the profit margins. It will be hard to top 2016 FF!

**New Business:** Working on getting a second truck for next MB competition. District would pay, staff member would need to drive. Coach buses for ISU. Took four passenger cars loaded with extra gear to first MB competition.

Awards Night is October 24th. It will be in auditorium due to large band size. Program has been put together. Dianna Weglarz is organizing. Will have table with awards, speeches, pictures. Jim Clarke will put together video to be shown. It is still a "dress up" kind of event. Need siblings to pass out programs. Need senior memories for program.

7:49 meeting adjourned. Jodi Hanlon and Joe Sanstrom motioned to adjourn.